

Arab Academy for Science, Technology and Maritime Transport Port Training Institute



## **Training Course Information Form**

Course Information								
Course Name:	Electronic Marketing							
Institute/Centre:	Port Training Institute		<b>Course Code:</b>	M16				
Туре:	$\sqrt{Program}$	Course	U Workshop					
Course Duration:	5 Days	$\sqrt{3}$ Days	1 Days	□ Other				
Course Conducted: Course Venue:	√ Local Anywhere	□International	Indicate: A.R.E					
Course Language:	English	□ Arabic	$\sqrt{\mathbf{Both}}$	□ Other				

## **Course Description**

## **Course Outlines:**

- 1. Integrated model for strategic planning..
- 2. Determine the strategic positions for:
  - Shipping industry and its impact on global sea ports.
  - Identification and evaluation of strategic options.
  - Develop a strategy
- 3. Translate the strategic plans of action.
- 4. Restructuring of the organization.

## **Course Objectives:**

• Introduce participants to the difference between e-marketing and traditional marketing and skills required for e-marketing..

Course Includes:	√ Theoretical □ Workshop	<ul><li>Fire Training Module</li><li>Site Visit</li></ul>		Laboratory					
Course Prerequisites:	Develop the skills of managers departments								
Who Should Attend:	All departments								
No. of Participants/Cou	<b>irse:</b> $\sqrt{5-10}$	<b>1</b> 10-15	□15-20	□ Other					
<ul><li>Qualifications of Participants:</li><li>Collage Certificates</li></ul>									
No. of Lecturer:	$\sqrt{1}$	• 2	□ 5						
No. of Assistance:	<b>□</b> 1	<b>2</b>	3						

√ White Board □ Books	$\sqrt{V}$ . Projector $\sqrt{Handouts}$	Course Facilities √ Data Show □ Flip Charts	1	<ul><li>Manual</li><li>Other</li></ul>					
Course Evaluation									
<ul> <li>❑ Written Examination</li> <li>❑ Written Report(s)</li> <li>❑ Oral Presentation</li> <li>√ Attendance</li> </ul>									
Certificate Issue:	s √ AASTMT		International						
Course Registration									
	$\sqrt{\text{Admission}}$ and Registration								
	Department at the Port								
<b>Registration:</b>	Tr	Training Institute		e	□ Other				
Beside Gate No. 27 - Outside									
	Customs	Area, Alexandria	Port						
Documents Requ	<b>uired:</b> $\sqrt{Re}$	egistration Form	$\sqrt{ID/Pa}$	ssport Copy	$\sqrt{Photo}$				