

Arab Academy for Science, Technology and Maritime Transport Port Training Institute



Training Course Information Form

Course Information								
Course Name:	Electronic Marketing							
Institute/Centre:	Port Training Institute		Course Code:	M16				
Туре:	$\sqrt{Program}$	Course	U Workshop					
Course Duration:	5 Days	$\sqrt{3}$ Days	1 Days	□ Other				
Course Conducted: Course Venue:	√ Local Anywhere	□International	Indicate: A.R.E					
Course Language:	English	□ Arabic	$\sqrt{\mathbf{Both}}$	□ Other				

Course Description

Course Outlines:

- 1. Integrated model for strategic planning..
- 2. Determine the strategic positions for:
 - Shipping industry and its impact on global sea ports.
 - Identification and evaluation of strategic options.
 - Develop a strategy
- 3. Translate the strategic plans of action.
- 4. Restructuring of the organization.

Course Objectives:

• Introduce participants to the difference between e-marketing and traditional marketing and skills required for e-marketing..

Course Includes:	√ Theoretical □ Workshop	Fire Training ModuleSite Visit		Laboratory					
Course Prerequisites:	Develop the skills of managers departments								
Who Should Attend:	All departments								
No. of Participants/Cou	irse: $\sqrt{5-10}$	1 10-15	□15-20	□ Other					
Qualifications of Participants:Collage Certificates									
No. of Lecturer:	$\sqrt{1}$	• 2	□ 5						
No. of Assistance:	□ 1	2	3						

√ White Board □ Books	\sqrt{V} . Projector $\sqrt{Handouts}$	Course Facilities √ Data Show □ Flip Charts	1	ManualOther					
Course Evaluation									
 ❑ Written Examination ❑ Written Report(s) ❑ Oral Presentation √ Attendance 									
Certificate Issue:	s √ AASTMT		International						
Course Registration									
	$\sqrt{\text{Admission}}$ and Registration								
	Department at the Port								
Registration:	Tr	Training Institute		e	□ Other				
Beside Gate No. 27 - Outside									
	Customs	Area, Alexandria	Port						
Documents Requ	uired: \sqrt{Re}	egistration Form	$\sqrt{ID/Pa}$	ssport Copy	\sqrt{Photo}				